ANNEX 1. Tender Sheet

1. Procurer: Sato d.o.o., Kopačevski put 1C, 10000 Zagreb, Hrvatska

2. Object of Procurement (please circle YES for offered groups):

Group 1. Hybrid printing machine with multiple printing technologies and employee training to use hybrid printing machine with multiple printing technologies

Hybrid printing machine with multiple printing technologies

- Machine for printing on roll materials
- Unwinding material roll diameter 800 mm or more
- Automatic calculation of the roll diameter
- Automatic adjustment of the brake's intensity according to the diameter of the roll
- Roll diameter of the winding material at the end of the work 800 mm or more
- Print technologies:
    - Offset printing:
        - Number of offset printing units: 5 or more
        - Print speed: 100 m/min or more
        - Automatic system for washing paint-stained machine parts to prevent paints from mixing
        - Printing material width: 450 mm or more
        - Print repeat length[1]:
            - Lower print repeat length limit 390 mm or less
            - Upper print repeat length limit 600 mm or more
    - Flexo printing:
        - Number of flexo printing units: 5 or more
        - Servo motor-driven printing units
        - Print repeat length:
            - Lower print repeat length limit 350 mm or less
            - Upper print repeat length limit 600 mm or more
    - Screen printing:
        - Number of screen printing units: 3 or more
        - Possibility to change the position of at least 1 screen printing unit along the machine
        - Print repeat length:

[1] Refers to the measured distance between identical places on two consecutive printed samples on the printed material.

- Lower print repeat length limit 420 mm or less
- Upper print repeat length limit 600 mm or more

- Hot foil printing:
  - Flat bed foil printing:
    - Number of flat bed foil printing units: 1 or more
    - Dimensions of the plate with which the foil is pressed 510x510 mm or more
    - Possibility to apply 2 foils or more
    - Print speed: 30.000 strokes/h or more
    - Embossing force: 50 t or more
    - Number of plate heating zones: 3 or more
    - Register precision tolerance[2]: 0,20 mm or less
    - Heating temperature 150 °C or more
    - The foil can be applied in the printing direction and vertical to the printing direction
  - Rotary foil printing:
    - Used for 3D foil printing
    - Number of rotary foil printing units: 1 or more
    - Possibility to change the position of the rotary foil printing unit along the machine
- Cold foil printing:
  - Number of units for cold foil printing: 1 or more
  - Possibility to change the position of the cold foil printing unit along the machine
  - Unwinding foil roll diameter 400 mm or more

- Possibility of production:
  - Self – adhesive labels
  - Multilayer labes
  - Non self – adhesive labels
  - Reel to reel labels
- Possibility to use UV and water colors and varnishes on last printing unit
- Possibility of drying paint / varnish:
  - UV drying
  - LED UV drying
- Multilayer labeling device included
- Ability to create labels consisting of 3 layers or more
- Device for reversing material in the machine included
- Cutting and die - cutting unit:
  - Servo driven

[2] Precision is better when its value is lower

- Die – cutting material width 450 mm or more
- Die – cutting repeat lenght[3]:
  - Lower die – cutting repeat length limit 420 mm or less
  - Upper die – cutting repeat length limit 600 mm or more
- Possibility of preparation to replace the magnetic cylinder while the machine is running

- Touch screen to control the machine
- Ability to save print settings for a specific job
- Ability to connect with company Sato ERP system Theurer C3
- Power consumption 280 kWh or less

Employee training of 14 employees for 150 hours to use the Hybrid printing machine with multiple printing technologies.

The Tenderer confirms that he offers the object of procurement of the above mentioned technical specifications (**please circle**):

YES NO

[3] Refers to the measured distance between identical places on two consecutive die – cutted samples on the printed material.

Group 2. Machine with booklet finishing technology and employee training to use machine with booklet finishing technology

Machine with booklet finishing technology

- Machine for printing, converting, inspection on roll materials and producing booklet labels[4]
- The machine consists of the following units which are independent in terms of print stroke with its own registry compensation system:
  - Unwinder unit:
    - Roll diameter 600 mm or more
    - Roll width 400 mm or more
    - Automatic calculation of the roll diameter
    - Automatic adjustment of the brake's intensity according to the diameter of the roll
  - Material treatment unit:
    - Single side treatment of material
    - Material movement sensor included
  - Semi-rotary and full rotary servo flexo printing unit:
    - 360° servo driven unit
    - Possibility of adjusting the pressure of the anilox roller[5] and the printing cylinder
    - Automatic removal of the pressure when stopping the machine
    - UV lamp for drying paint and varnish included
    - Automatic imprint length registration
    - Print speed in semi-rotary mode 40 m/min or more
  - Servo unit for inserting bent instructions and making booklet labels:
    - Possibility to adjust rewinding tension
    - Booklet label making speed 25,000 pcs / h or more
    - Width of the booklet label format
      - lower limit 70 mm or less
      - upper limit 390 mm or more
    - Length of the booklet label format
      - lower limit 40 mm or less
      - upper limit 250 mm or more
    - Possibility of making booklet labels that are thick:
      - lower limit 0.15 mm or less
      - upper limit 5 mm or more

[4] Booklet label - a type of label with expanded content in the form of a booklet
[5] Anilox roller - brings the colour to the printing form

- Conveyor speed 45 m / min or more

- Laminating unit:
  - Shafts for winding and unwinding self-adhesive material
  - Roll diameter of self-adhesive unwinding material 500 mm or more
  - Automatic regulation of unwinding tension according to roll diameter
- Material treatment unit after laminating unit:
  - Single side treatment of material
  - Material movement sensor included
- Servo unit for applying labels of different format (dispenzer unit):
  - Shafts for winding and unwinding self-adhesive material
  - Automatic adjustment of the brake's intensity according to the diameter of the roll
  - Width of material web 400 mm or more
  - Automatic imprint length registration
- Semi-rotary and full rotary servo die - cutting unit:
  - Sensor for registration of starting position
  - Possibility of winding waste material on the shaft
  - Waste roll diameter 600 mm or more
  - Pressure gauge for adjusting the gap between the die cutting tools included
  - Gap between die cutting tools 0.48 mm or more
  - Possibility of distortion of die cutting tools ± 5 mm or less
  - Automatic imprint length registration
  - Ability of die-cutting materials with a thickness of 0.3 mm or more
  - Die-cutting speed in semi-rotary mode 60 m/min or more
- Servo rewinding unit:
  - Double servo shaft for rewinding material with turret rewinder[6]
  - Roll width 400 mm or more
  - Automatic calculation of the roll diameter and tension adjustment according roll diameter
  - Rewinding In and Out
- Roll unwinding and print quality control unit:
  - Roll diameter 600 mm or more
  - Roll width 400 mm or more
  - Automatic calculation of the roll diameter
  - Automatic adjustment of the brake's intensity according to the diameter of the roll

[6] Turret rewinder – insures correctly placing and preparing labels for distribution.

- Slitting unit:
  - Possibility to use different cutting tools
  - Possibility of cutting paper and plastic
  - Banana roller[7] before the rewinding module
  - Integrated trim blower included for blowing up the residues formed by cutting the material
- Servo rewinding unit after print quality control:
  - 2 or more servo rewinding shafts
  - Winding roll diameter 500 mm or more
  - Rewinding In and Out

- All machine units must have their own servo input and output to allow control and adjustment of material tension within the units
- The web motion of material should be continous between each units
- Ability to control each machine unit independently
- Possibility of central machine control
- Ability to connect with company Sato ERP system Theurer C3
- Power consumption 40 kWh or less

Employee training of 12 employees for 80 hours to use the Machine with booklet finishing technology.

The Tenderer confirms that he offers the object of procurement of the above mentioned technical specifications (**please circle**):

YES NO

By signing this document, the Tenderer confirms he will provide the subject of procurement in accordance with above stated technical specifications.

3. Tenderer:

- Authorized person of the Tenderer:.....

4. General Information about the Tenderer:

- Tenderer company name: .....
- Residence address: .....
- OIB / identification / registration number:.....

[7] Banana rollers or spreader rollers are used in slitting operations to prevent interweaving of material.

- Account number (IBAN): ....., name of bank:.....
- Tenderer is in a VAT system (circle the answer):
  YES NO
- E-mail address: .....
- Contact person for Tenderer: .....
- Phone: .....

5. Tender Price (In Croatian Kunas or Euros):

Group 1. Hybrid printing machine with multiple printing technologies and employee training to use hybrid printing machine with multiple printing technologies

A	Price of machine (without VAT)	
B	Price of employee training (without VAT)	
C	Total price (without VAT) (A+B)	
D	VAT (if applicable)	
E	Total price (VAT included) (C+D)	

Group 2. Machine with booklet finishing technology and employee training to use machine with booklet finishing technology

A	Price of machine (without VAT)	
B	Price of employee training (without VAT)	
C	Total price (without VAT) (A+B)	
D	VAT (if applicable)	
E	Total price (VAT included) (C+D)	

6. Warranty period[8] (specify for the offered groups of procurement):

Group 1. .....

[8] The warranty period is stated in months

Group 2. ……..

7. Tender validity period (minimum 90 days)……

8. Subcontractors or a community of Tenderers (write YES or NO):

……

In the event that our tender is accepted, we are ready to deliver the goods and conduct employee training service in the manner and under the conditions laid down in the tender documentation.

Date: ……

Tenderer:

_____
(name of person signing the Tender)

_____
(Signature and company seal/stamp)

ANNEX 2. Bid Sheet

Tenderer company name: .....

Residence address: .....

OIB / Identification / Registration Number: .....

Group 1. Hybrid printing machine with multiple printing technologies and employee training to use hybrid printing machine with multiple printing technologies

NUMBER	CRITERIA FOR QUALITY EVALUATION	CRITERIA FOR EVALUATION	OFFERED VALUE
1	Unwinding material roll diameter	1,000 mm or more	
		801 - 999 mm	
		800 mm	
2	Roll diameter of the winding material at the end of the work	1,000 mm or more	
		801 - 999 mm	
		800 mm	
3	Offset printing: print speed	150 m/min or more	
		101 - 149 m/min	
		100 m/min	
4	Offset printing: printing material width	520 mm or more	
		451 - 519 mm	
		450 mm	
5	Offset printing: lower print repeat lenght limit	360 mm or less	
		361 - 389 mm	
		390 mm	
6	Offset printing: upper print repeat lenght limit	630 mm or more	
		601 - 629 mm	
		600 mm	
7	Adhesive rollers located in the first two flexographic printing units	YES	
		NO	
8	Flexo printing: lower print repeat lenght limit	320 mm or less	
		321 - 349 mm	
		350 mm	
9	Flexo printing: upper print repeat lenght limit	630 mm or more	
		601 - 629 mm	
		600 mm	
10	Possibility to dry ink / paint with hot air in the last flexo printing unit	YES	
		NO	

11	Flat bed foil printing: embossing force	70 t or more	
		51 - 69 t	
		50 t	
12	Flat bed foil printing: number of plate heating zones	6 or more	
		4 - 5	
		3	
13	Flat bed foil printing: register precision tolerance	0.10 mm or less	
		0.11 - 0.19 mm	
		0.20 mm	
14	Flat bed foil printing: holographic foil sensor	YES	
		NO	
15	System for continuous disposal of waste materials without restrictions and the need for production delays	YES	
		NO	
16	Sensor for automatic shutdown of production due to material rupture	YES	
		NO	
17	Cutting and die - cutting unit: die – cutting material width	520 mm or more	
		451 - 519 mm	
		450 mm	
18	Ability to change the position of the multilayer labeling device along the machine	YES	
		NO	
19	Ability to change the position of the device for reversing material in the machine along the machine	YES	
		NO	
20	Label shifter	YES	
		NO	
21	Camera for printing control at different speeds	YES	
		NO	
22	Ability to prepare multiple jobs at once	YES	
		NO	
23	Possibility to change the printing substrate without changing the basic configuration of the machine	YES	
		NO	
24	Possibility of remote connection of the machine with the service in order to detect and eliminate errors of the machine system	YES	
		NO	
25	Ability to share the screen and simultaneously compare the parameters between the target image and the current state image	YES	
		NO	
26	The machine automatically shuts down or goes into sleep mode due to non-use	YES	
		NO	
27	Possibility to use the machine for people with disabilities	YES	
		NO	

28	Response time to service intervention	2 hours or less	
		3 - 12 hours	
		13 - 24 hours	
		more than 24 hours	
29	Time required for the arrival of experts at the place of service intervention	24 hours or less	
		25 - 36 hours	
		37 - 48 hours	
		more than 48 hours	

Elaboration of the offered price of the procurement item (specify currency – HRK or EUR):

A	Price of machine (without VAT)	
B	Price of employee training (without VAT)	
C	Total price (without VAT) (A+B)	
D	VAT (if applicable)	
E	Total price (VAT included) (C+D)	

Group 2. Machine with booklet finishing technology and employee training to use machine with booklet finishing technology

NUMBER	CRITERIA FOR QUALITY EVALUATION	CRITERIA FOR EVALUATION	OFFERED VALUE
1	Roll diameter in unwinder unit	800 mm or more	
		601 - 799 mm	
		600 mm	
2	Ceramic electrodes for treating conductive and nonconductive materials in the material treatment unit	YES	
		NO	
3	Semi-rotary and full rotary servo flexo printing unit: UV cassette should be interchangeable with LED drysing technology	YES	
		NO	
4	Servo unit for inserting bent instructions and making booklet labels: booklet label making speed	30,000 pcs/h or more	
		25,001 - 29,999 pcs/h	
		25,000 pcs/h	
5	Servo unit for inserting bent instructions and making booklet labels: lower width limit of booklet label	59 mm or less	
		60 - 69 mm	
		70 mm	
6	Servo unit for inserting bent instructions and making booklet labels: lower lenght limit of booklet label	30 mm or less	
		31 - 39 mm	
		40 mm	
7	Servo unit for inserting bent instructions and making booklet labels: upper width limit of booklet label	411 mm or more	
		391 - 410 mm	
		390 mm	
8	Servo unit for inserting bent instructions and making booklet labels: upper lenght limit of booklet label	400 mm or more	
		251 - 399 mm	
		250 mm	
9	Servo unit for inserting bent instructions and making booklet labels: conveyor speed	51 m/min or more	
		46 - 50 m/min	
		45 m/min	
10	Waste roll diameter in the Semi-rotary and full rotary servo die - cutting unit	700 mm or more	
		601 - 699 mm	
		600 mm	

11	Control of tool pressure in the Semi-rotary and full rotary servo die - cutting unit	YES	
		NO	
12	Possibility to save repetitive cutting jobs	YES	
		NO	
13	Gap between die cutting tools in Semi-rotary and full rotary servo die - cutting unit	1.50 mm or more	
		0.49 – 1.49 mm	
		0.48 mm	
14	Labelshifter	YES	
		NO	
15	Automatic roll return to replace defective with correct label	YES	
		NO	
16	Ultra sonic web guide	YES	
		NO	
17	Possibility of remote connection of the machine with the service in order to detect and eliminate errors of the machine system	YES	
		NO	
18	The machine automatically shuts down or goes into sleep mode due to non-use	YES	
		NO	
19	Possibility to use the machine for people with disabilities	YES	
		NO	
20	Response time to service intervention	2 hours or less	
		3 - 12 hours	
		13 - 24 hours	
		more than 24 hours	
21	Time required for the arrival of experts at the place of service intervention	24 hours or less	
		25 - 36 hours	
		37 - 48 hours	
		more than 48 hours	

Elaboration of the offered price of the procurement item (specify currency – HRK or EUR):

A	Price of machine (without VAT)	
B	Price of employee training (without VAT)	
C	Total price (without VAT) (A+B)	
D	VAT (if applicable)	
E	Total price (VAT included) (C+D)	





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Date: .....

Tenderer:

_____
(Name of person signing the Tender)

_____
(Signature and company seal / stamp)





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ANNEX 3. Information on Tenderer Community

1. Procurer: Sato d.o.o., Kopačevski put 1C, 10000 Zagreb, Hrvatska

2. Object of Procurement (please circle YES for offered groups):

- **Group 1.** Hybrid printing machine with multiple printing technologies and employee training to use hybrid printing machine with multiple printing technologies
- **Group 2.** Machine with booklet finishing technology and employee training to use machine with booklet finishing technology

3. General information about the community of tenderers:

Company name of a member of the community of tenderers: .....

- Residence address: .....
- OIB / Identification / Registration Number: .....
- Account number: .....
- Tenderer is in a VAT system: YES NO
- E-mail address: .....
- Contact person for Tenderer: .....
- Phone: .....
- Amount of the contract taken by member of community of tenderers: .....

- Part of the Tender taken by community member (write according to the Technical specifications from the Tender documentation, add rows as needed): .....

Tenderer:

_____

(name of person signing the Tender)

_____

(signature and company seal/stamp)





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ANNEX 4. Information on Subcontractors

1. Procurer: Sato d.o.o., Kopačevski put 1C, 10000 Zagreb, Hrvatska

2. Object of Procurement (please circle YES for offered groups):

- **Group 1.** Hybrid printing machine with multiple printing technologies and employee training to use hybrid printing machine with multiple printing technologies
- **Group 2.** Machine with booklet finishing technology and employee training to use machine with booklet finishing technology

3. Information on subcontractors

- Company name: .....
- Residence address: .....
- OIB / identification / registration number: .....
- Account number: .....
- Amount of the contract taken by subcontractor: .....
- Part of the Tender taken by subcontractor (write according to the Technical specifications from the Tender documentation, add rows as needed): .....

Tenderer:

_____
(name of person signing the Tender)

_____
(signature and company seal/stamp)

ANNEX 5. Statement of Good Conduct, Fulfillment of Obligations based on Payment of Salaries to Employees and Payment of Contributions and Truth

Company:

Name: _____

Address: _____

OIB / identification / registration number:_____

Authorized / responsible person:

Name: _____

OIB / identification / registration number:_____

1. Under material and criminal liability, we declare that as a tenderer or persons authorized by law to represent the tenderer (persons who are members of the administrative, management or supervisory body or have the authority to represent, make decisions or supervise the economic entity) we have not been convicted of any of the following criminal offenses, acts or for appropriate criminal offenses according to the regulations of the state of the tenderer's residence or the state of which the person is a citizen authorized by law to represent the tenderer:
   - participation in a criminal organization, criminal association, commission of a criminal offense within a criminal association, association for the commission of criminal offenses, terrorism or criminal offenses related to terrorist activities, money laundering or terrorist financing, child labor or other forms of trafficking, corruption, bribery in business, bribery in business, abuse in public procurement, abuse of position and authority, illegal favoritism, bribery, bribery, trading in influence, bribery for trading in influence, abuse of position and authority, abuse of office, illegal intermediation, fraud, business fraud, tax or customs evasion, subsidy fraud.
2. Under material and criminal liability, we give a statement that we fulfill the obligations based on the payment of salaries to employees and obligations based on the payment of contributions for financing compulsory insurance (health and pension insurance and other compulsory contributions), in accordance with the

regulations of the country in which we are established apropos we have a business establishment.

3. Under material and criminal liability, we provide a statement that neither the responsible person of the economic entity personally nor the economic entity has falsely stated, presented or provided false information regarding the conditions stated by the Procurer as necessary in connection with this procurement procedure.

In _____ (place), _____ (date).

_____
(Name of person signing the Tender)

_____
(Signature and company seal / stamp)

ANNEX 6. Payment of Taxes Statement

Company:

Name: _____

Address: _____

OIB / identification / registration number:_____

Under material and criminal liability we declare that:

- we fulfill the obligation to pay taxes in accordance with the regulations of the country in which we are founded, apropos the country in which we are established, unless a deferral of payment of these obligations is granted in accordance with special rules and if the amount of overdue and unpaid obligations does not exceed 200 kuna.

In _____ (place), _____ (date).

_____

(Name of person signing the Tender)

_____

(Signature and company seal / stamp)

ANNEX 7. Statement of Qualification of a Person for Setup and Installation of Equipment

Company:

Name: _____

Address: _____

OIB / identification / registration number: _____

Under material and criminal liability, we declare that we have at our disposal at least one person who will perform the setup and installation of the (**please circle the offered group of procurement**):

- **Group 1.** Hybrid printing machine with multiple printing technologies
- **Group 2.** Machine with booklet finishing technology

The person /persons at our disposal have the professional skills, knowledge and experience for the setup and installation of the machine.

In _____ (place), _____ (date).

_____
(Name of person signing the Tender)

_____
(Signature and company seal / stamp)





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ANNEX 8. Statement of Professional Qualification to Conduct Training on the Use of the Equipment

Company:

Name: _____

Address: _____

OIB / identification / registration number:_____

Authorized / responsible person:

Name: _____

OIB / identification / registration number:_____

Under material and criminal liability, we declare that we have at our disposal at least one person who will perform the training in the use of the (**please circle the offered group of procurement**):

- **Group 1.** Hybrid printing machine with multiple printing technologies
- **Group 2.** Machine with booklet finishing technology

The person /persons at our disposal have the professional skills, knowledge and experience to perform the specified training.

In _____ (place), _____ (date).

_____

(Name of person signing the Tender)

_____

(Signature and company seal / stamp)